



Profile

Company Name Komatsu Ltd.
President and Chief Executive Officer Tetsuji Ohashi
Established May 13, 1921

Head Office 2-3-6 Akasaka, Minato-ku, Tokyo 107-8414, Japan

Main Businesses

Manufacture and sale of construction and mining equipment, utility equipment (compact machines), forest machines, industrial machinery and others

Common Stock

Consolidated: ¥67,870 million
 (In accordance with generally accepted accounting principles in the United States of America.)
Non-consolidated: ¥70,120 million

Affiliated Companies (As of March 31, 2014)

Consolidated subsidiaries: 143
Companies accounted for by the equity method: 36
Komatsu Ltd. (Parent company): 1
Total: 180

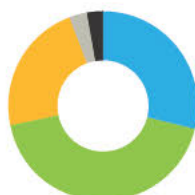
Number of Employees (As of March 31, 2014)
 Consolidated: 47,208
 Non-consolidated: 10,217
 Average age: 38.0
 Average years of service: 13.8

Stock and Shareholders (As of March 31, 2014)

Stock listings: Tokyo
Securities code: 6301 (Japan)
Shares of common stock issued and outstanding: 983,130,260 shares
One unit (tangen) of shares: 100
Number of shareholders: 232,666

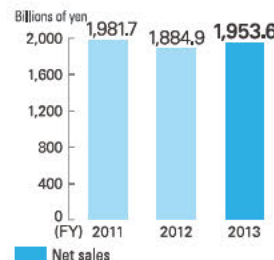
Shareholders

- **Financial 29.0%**
212 shareholders / 285,830,402 shares
- **Foreign 42.7%**
868 shareholders / 420,395,365 shares
- **Individual and other 22.3%**
229,794 shareholders / 220,140,226 shares
- **Corporate 3.1%**
1,610 shareholders / 31,090,980 shares
- **Securities 2.6%**
182 shareholders / 25,673,287 shares



Financial Highlights (Consolidated)

Net sales



Operating income and operating income ratio



Total assets / Shareholders' equity

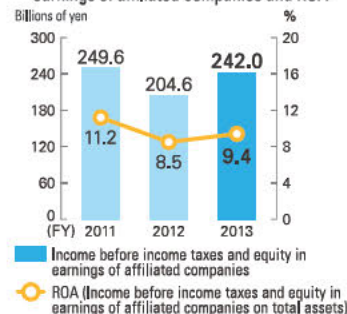
	FY2011	FY2012	FY2013
Total assets	2,320.5	2,517.8	2,651.5
Shareholders' equity	1,009.6	1,193.1	1,376.3

Sales by segment (FY2013)

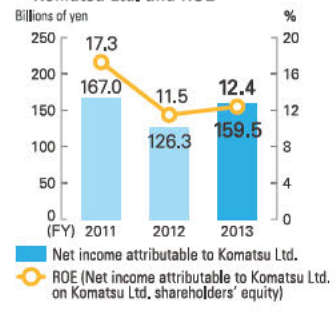
- **Construction, mining and utility equipment 90%**
¥1,749.7 billion
- **Industrial machinery and others 10%**
¥203.9 billion



Income before income taxes and equity in earnings of affiliated companies and ROA



Net income attributable to Komatsu Ltd. and ROE

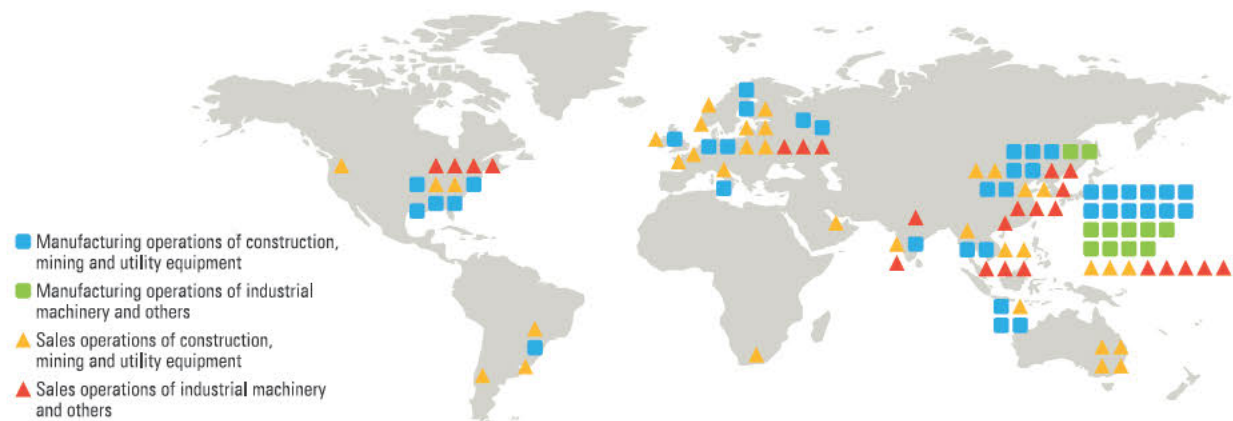


Sales breakdown of construction, mining and utility equipment by region (FY2013)

- **Japan 20%**
- **North America 16%**
- **Europe 7%**
- **Latin America 15%**
- **CIS 4%**
- **China 9%**
- **Asia 11%**
- **Oceania 9%**
- **Middle East 3%**
- **Africa 6%**



Global Operations



Main Products

Construction, Mining and Utility Equipment

Construction and Mining Equipment



Hydraulic excavator



Wheel loader



Bulldozer



Dump truck



Articulated dump truck

Utility Equipment (Compact Machines)



Motor grader



Mini hydraulic excavator



Forklift truck

Forest Machines



Harvester



Mobile crusher

Other Specific Equipment



Super-long boom and arm for demolition



Parts and attachments



E.P.B. shield

Engines



Engine



Cylinder block

Industrial Machinery and Others

Metal Forging and Stamping Presses



Large AC Servo press system

Sheet-Metal Machines



Fiber laser cutting machine

Machine Tools



Transfer machines

Temperature-control equipment for semiconductor manufacturing



D-Water Heater

Lithography light source for semiconductor manufacturing

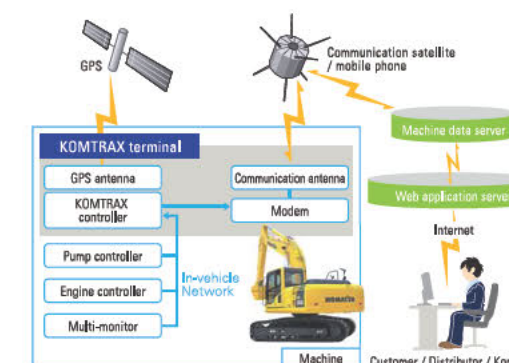


Excimer laser

Service and Solutions

Komatsu works to develop and introduce DANTOTSU (Unrivaled) products, DANTOTSU service and DANTOTSU solutions, improve customers' GEMBA (workplaces) together with them and provide innovation designed to create new values to their business. Komatsu offers intelligent Machine Control models which streamlines and automates construction works, as well as the Autonomous Haulage System (AHS) for driverless dump trucks and other systems which take full advantage of leading-edge ICT benefits. Komatsu also supplies parts and provides service by using the KOMTRAX (Komatsu Machine Tracking System) for construction and utility equipment and the KOMTRAX Plus for mining equipment, while engaging in the JōiFUL program for mining customers and the Komatsu CARE complimentary maintenance program.

Chart: How KOMTRAX works



CSR Activities

Komatsu recognizes that the business activities which embody our strength are in fact CSR activities. We strive to respond to the demands of society, through our core business. Our company contributes to infrastructure development which promotes enhanced quality of life, through products and services we provide. At the same time, we pursue product development featuring environmental friendliness and safety. Komatsu contributes to local communities through sustainable operations, provides social contributions using our core technologies and resources, and promotes human resource development.

- ① Disaster Relief (Bulldozer removing debris in an area damaged by the typhoon in the Philippines)
- ② Human Resource Development (Donation of equipment, materials of vocational education to a local high school in Sweden)
- ③ Contributions to Local Community and Job Creation (Supporting hydroponic cultivation in a desert region in Chile to develop locally produced and consumed, sustainable agriculture)
- ④ Addressing Environmental Issues (Donation of a hybrid hydraulic excavator to a Zero emissions polar research facility in Antarctica)

