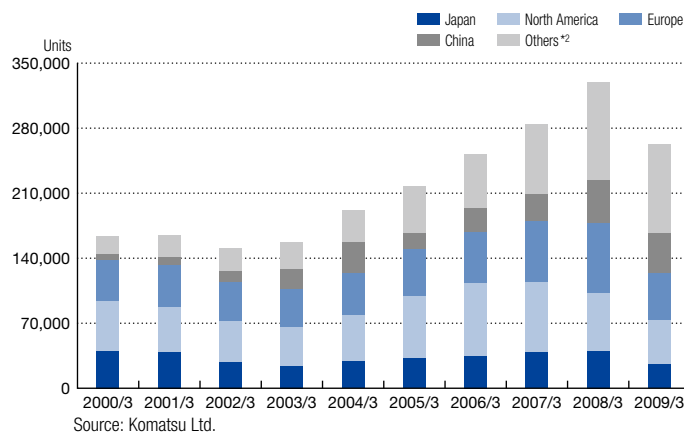


Market Forces

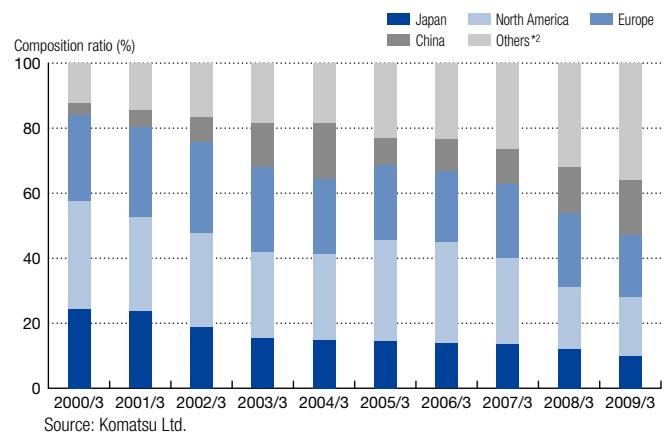
Construction, Mining and Utility Equipment

Global Trends in Seven Major Products *1

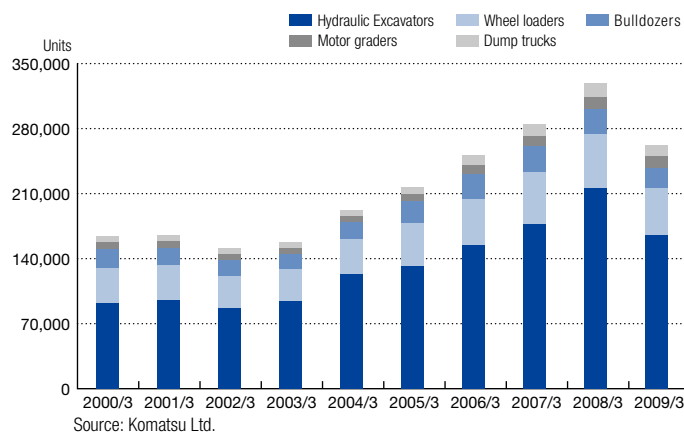
Demand by Region



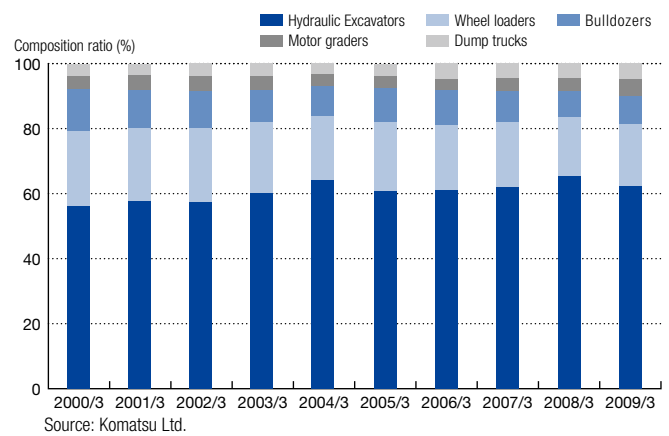
Demand by Region [Composition Ratio]



Demand by Equipment Type

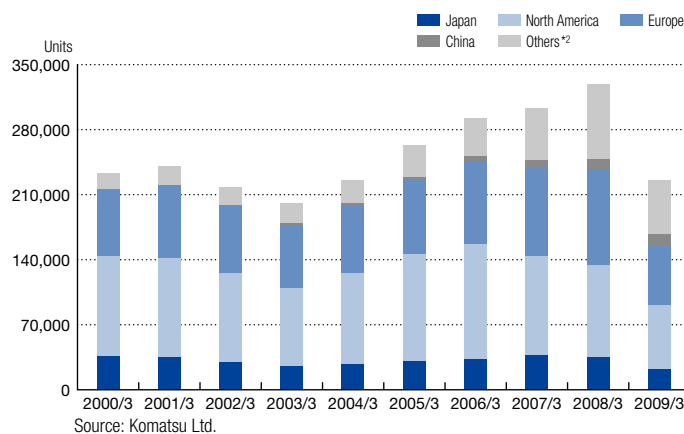


Demand by Equipment Type [Composition Ratio]

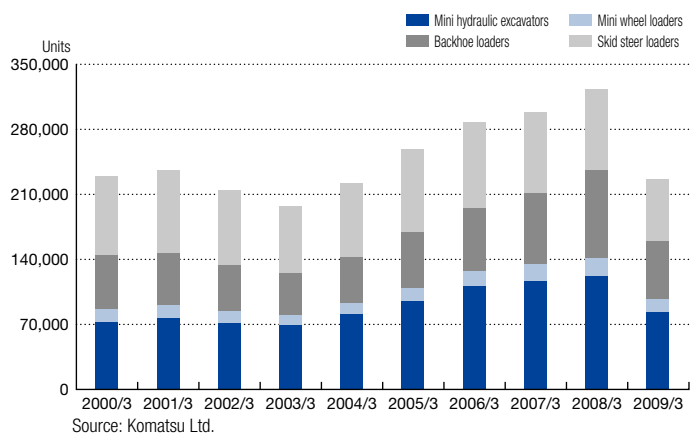


Global Trends in Utility Equipment *3

Demand by Region



Demand by Equipment Type



Notes: *1. Seven major products consist of hydraulic excavators (crawler type and wheel type), wheel loaders, bulldozers, motor graders, and dump trucks (rigid type and articulated type), excluding utility equipment.

*2. Other regions consist of Asia (excluding Japan and China), Oceania, Latin America, CIS, Middle East and Africa.

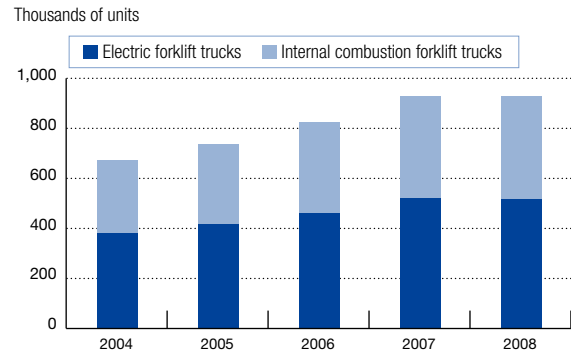
*3. Utility equipment consist of mini hydraulic excavators, mini wheel loaders, backhoe loaders and skid steer loaders.

Global Trends in Utility Equipment : Forklift Trucks

Years	Thousands of units				
	2004	2005	2006	2007	2008
Internal combustion forklift trucks	290	322	364	412	414
Electric forklift trucks	381	416	460	519	515
Total	671	738	824	931	929

Source : Komatsu Ltd.

Note : Electric forklift trucks include walkie-type and reach-type forklift trucks.



Industrial Machinery

Trends in the Amount of Orders Received by Member Companies of Japan Forming Machinery Association

Years	2004	2005	2006	2007	2008
Amount of orders (Billions of yen)	292.3	359.6	371.6	384.3	344.7
Growth rate (%) compared with the previous year	25.7	23.0	3.3	3.4	(10.3)

Note : Large, medium-sized and small presses, sheet-metal machinery as well as product support among Komatsu's industrial machinery meet Japan Forming Machinery Association's categorization, while steel processing machines, machine tools, robots, and parts are not included.

