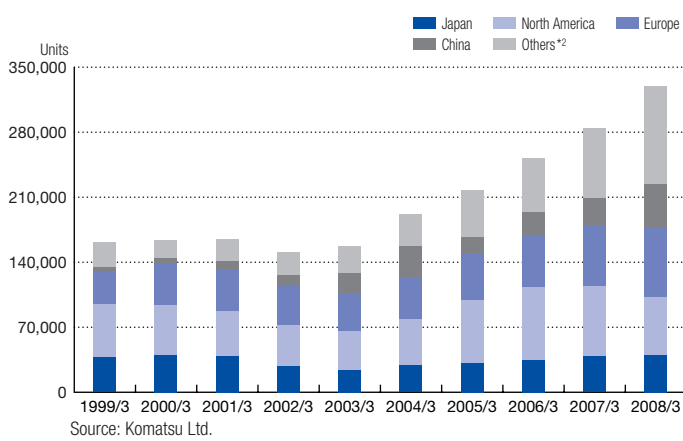


# Market Forces

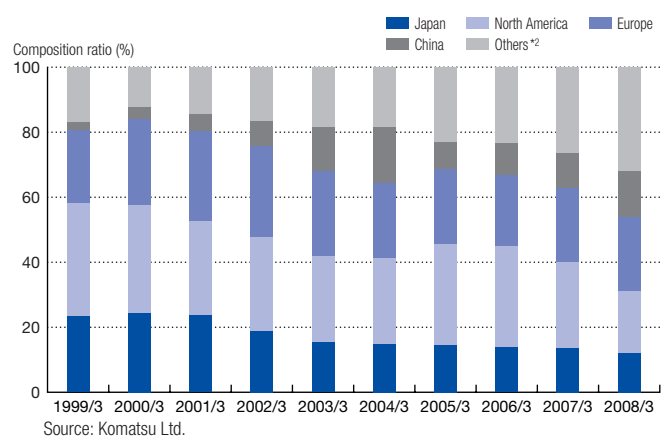
## Construction, Mining and Utility Equipment

### Global Trends in Seven Major Products \*1

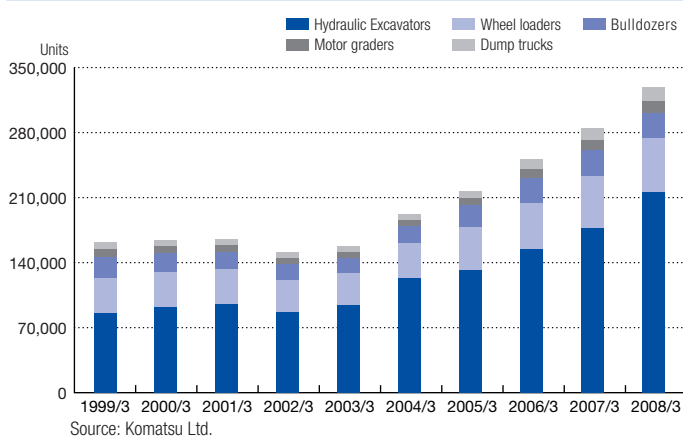
Demand by Region



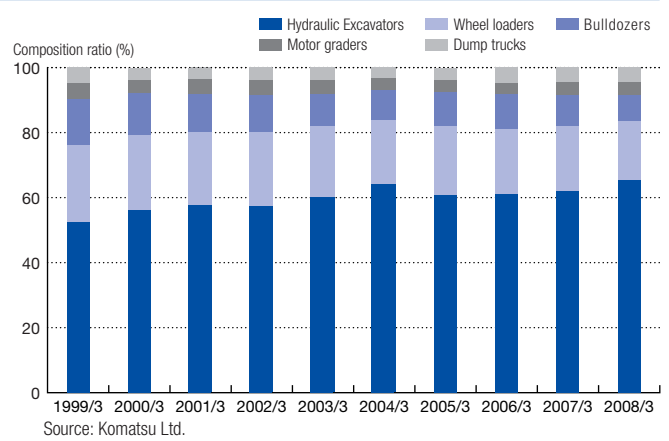
Demand by Region [Composition Ratio]



Demand by Equipment Type

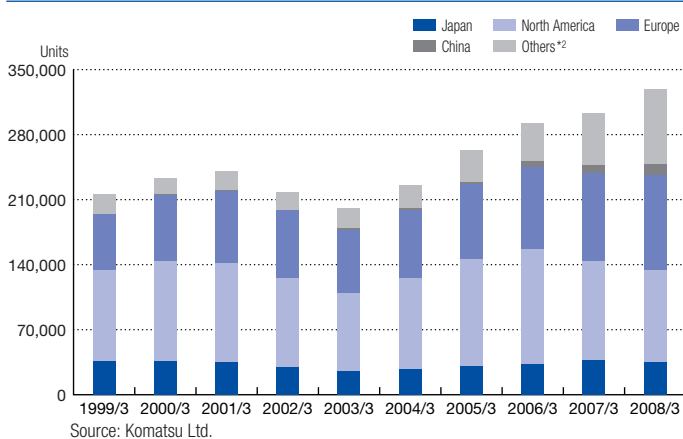


Demand by Equipment Type [Composition Ratio]

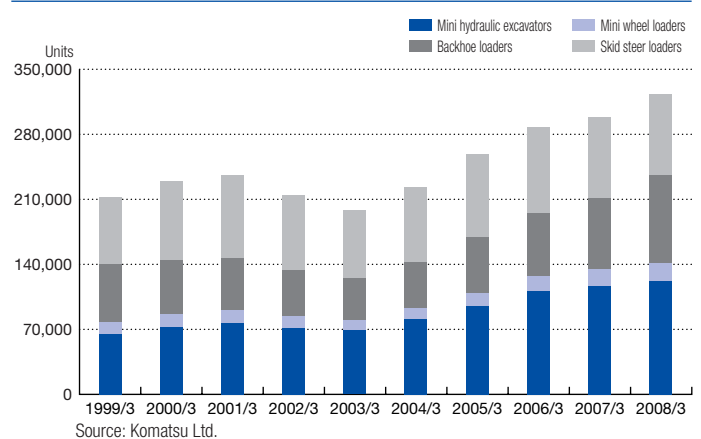


### Global Trends in Utility Equipment \*3

Demand by Region



Demand by Equipment Type



Notes: \*1. Seven major products consist of hydraulic excavators (crawler type and wheel type), wheel loaders, bulldozers, motor graders, and dump trucks (rigid type and articulated type), excluding utility equipment.

\*2. Other regions consist of Asia (excluding Japan and China), Oceania, Latin America, CIS, the Middle East & Africa.

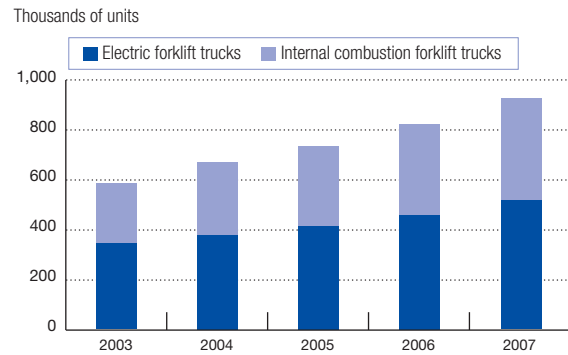
\*3. Utility equipment consist of mini hydraulic excavators, mini wheel loaders, backhoe loaders and skid steer loaders.

## Global Trends in Utility Equipment : Forklift Trucks <sup>\*3</sup>

Years	Thousands of units				
	2003	2004	2005	2006	2007
Internal combustion forklift trucks	243	290	322	364	412
Electric forklift trucks	345	381	416	460	519
<b>Total</b>	<b>588</b>	<b>671</b>	<b>738</b>	<b>824</b>	<b>931</b>

Source : Komatsu Ltd.

Note : Electric forklift trucks include walkie-type and reach-type forklift trucks.



## Industrial Machinery

### Trends in the Amount of Orders Received by Member Companies of Japan Forming Machinery Association

Years	2003	2004	2005	2006	2007
Amount of orders (Billions of yen)	186.0	233.8	287.7	297.3	307.5
Growth rate (%) compared with the previous year	30.6	25.7	23.1	3.3	3.4

Note : Large, medium-sized and small presses as well as sheet-metal machinery among Komatsu's industrial machinery meet Japan Forming Machinery Association's categorization, while steel processing machines, machine tools, robots, and parts are not included.

