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## ANNUAL INFORMATION SHEET FY 2008

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**KOMATSU**

## FINANCIAL HIGHLIGHTS

## Consolidated:

	FY 2004	FY 2005	FY 2006	FY 2007	Billions of Yen	
	(Apr.03-Mar.04)	(Apr.04-Mar.05)	(Apr.05-Mar.06)	(Apr.06-Mar.07)	FY 2007 1st half (Apr.06-Sept.06)	FY 2008 1st half (Apr.07-Sept.07)
Net sales *	1,127.3	1,356.0	1,612.1	1,893.3	888.4	1,080.0
Segment profit *	60.8	94.2	164.5	249.7	113.2	161.7
Operating income *	29.8	95.8	163.4	244.7	112.5	162.9
Income from continuing operations before income taxes *	22.5	91.8	155.7	236.4	108.0	158.5
Net income	26.9	59.0	114.2	164.6	67.2	103.8
Shareholders' equity	425.5	477.1	622.9	776.7	683.1	872.6
Total assets	1,348.6	1,449.0	1,652.1	1,843.9	1,762.0	1,927.0
Shareholders' equity ratio	31.6%	32.9%	37.7%	42.1%	38.8%	45.3%
Shareholders' equity per share	¥ 428.73	¥ 481.27	¥ 626.98	¥ 781.57	¥ 687.54	¥ 877.02
Net income per share	¥ 27.17	¥ 59.51	¥ 115.13	¥ 165.70	¥ 67.65	¥ 104.36
Payout ratio	25.8%	18.5%	15.6%	18.7%	19.2%	19.2%

(Note) \* In accordance with Statement of Financial Accounting Standards No.144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the consolidated statements of income have been retrospectively reclassified as for the discontinued operations.

## Non-Consolidated:

					Billions of Yen	
	FY 2004	FY 2005	FY 2006	FY 2007	FY 2007 1st half	FY 2008 1st half
Net sales	418.6	523.5	627.3	758.5	355.7	424.1
Operating profit	20.9	30.0	56.8	90.4	39.0	59.3
Ordinary profit	19.9	33.4	60.6	98.1	45.5	71.9
Net income	10.5	17.0	32.6	82.8	30.7	56.7
Common stock	70.1	70.1	70.1	70.1	70.1	70.1
Net assets	462.1	473.6	511.2	576.1	529.1	621.1
Total assets	755.9	777.2	859.9	974.8	920.9	1,013.2
Shareholders' equity ratio	61.1%	60.9%	59.4%	59.0%	57.4%	61.2%
Shareholders' equity per share	¥ 465.51	¥ 477.50	¥ 514.14	¥ 578.74	¥ 532.08	¥ 623.11
Cash dividends per share	¥ 7.00	¥ 11.00	¥ 18.00	¥ 31.00	¥ 13.00	¥ 20.00
Net income per share	¥ 10.50	¥ 16.91	¥ 32.53	¥ 83.34	¥ 30.91	¥ 57.04
Payout ratio	65.6%	64.0%	55.3%	37.2%	42.1%	35.1%

(Note) Net income per share has been computed by dividing net income by the weighted-average number of shares outstanding during each fiscal year.

## Consolidated / Non-Consolidated:

	FY 2004	FY 2005	FY 2006	FY 2007	FY 2007 1st half	FY 2008 1st half
Net sales	2.69	2.59	2.57	2.50	2.50	2.55
Net income	2.55	3.46	3.50	1.99	2.19	1.83
Shareholders' equity, Net assets	0.92	1.01	1.22	1.35	1.29	1.40
Total assets	1.78	1.86	1.92	1.89	1.91	1.90

## Return on assets [ROA] Return on equity [ROE]:

	FY 2004	FY 2005	FY 2006	FY 2007	%
ROA ; Consolidated	1.7	6.6	10.0	13.5	
ROE ; Consolidated	6.6	13.1	20.8	23.5	
ROA ; Non-Consolidated	2.7	4.4	7.4	10.7	
ROE ; Non-Consolidated	2.3	3.6	6.6	15.2	

## SALES TRENDS BY OPERATION(Consolidated)

		FY 2005		FY 2006		FY 2007		FY 2007	FY 2008	Changes
		(Apr.04-Mar.05)		(Apr.05-Mar.06)		(Apr.06-Mar.07)		1st half	1st half	
		Billions of yen	Ratio(%)	Billions of yen	Ratio(%)	Billions of yen	(%)	(Apr.06-Sept.06)	(Apr.07-Sept.07)	Billions of yen
Construction and Mining Equipment	Japan	271.4	20.0	274.7	17.0	282.5	14.9	133.2	131.4	(1.8)
	Overseas	789.6	58.3	1,016.4	63.1	1,285.1	67.9	605.4	782.9	177.4
	<b>Total</b>	<b>1,061.1</b>	<b>78.3</b>	<b>1,291.2</b>	<b>80.1</b>	<b>1,567.7</b>	<b>82.8</b>	<b>738.6</b>	<b>914.3</b>	<b>175.6</b>
Industrial Machinery, Vehicles and Others	Japan	207.5	15.3	208.0	12.9	204.5	10.8	91.6	103.0	11.3
	Overseas	87.4	6.4	112.8	7.0	121.1	6.4	58.1	62.6	4.4
	<b>Total</b>	<b>294.9</b>	<b>21.7</b>	<b>320.9</b>	<b>19.9</b>	<b>325.6</b>	<b>17.2</b>	<b>149.7</b>	<b>165.6</b>	<b>15.8</b>
Total	Japan	479.0	35.3	482.8	29.9	487.1	25.7	224.8	234.4	9.5
	Overseas	877.0	64.7	1,129.3	70.1	1,406.2	74.3	663.6	845.5	181.9
	<b>Total</b>	<b>1,356.0</b>	<b>100.0</b>	<b>1,612.1</b>	<b>100.0</b>	<b>1,893.3</b>	<b>100.0</b>	<b>888.4</b>	<b>1,080.0</b>	<b>191.5</b>

(Note1)The operating results from the discontinued operations have been reclassified.

(Note2)Actual results from FY2005 has been reclassified in conformity with operating segments adopted from FY2008.

## CONSTRUCTION AND MINING EQUIPMENT -- SALES TRENDS BY REGION(Consolidated)

		FY 2005		FY 2006		FY 2007		FY 2007	FY 2008	Changes
		(Apr.04-Mar.05)		(Apr.05-Mar.06)		(Apr.06-Mar.07)		1st half	1st half	
		Net sales	Ratio	Net sales	Ratio	Net sales	Ratio	(Apr.06-Sept.06)	(Apr.07-Sept.07)	Increase (Decrease)
		Billions of yen	(%)	Billions of yen	(%)	Billions of yen	(%)	Billions of yen	Billions of yen	Billions of yen
The Americas		310.8	39.4	421.1	41.4	480.1	37.4	245.0	243.6	(1.3)
Europe & CIS		186.0	23.6	224.2	22.1	311.8	24.3	135.5	206.5	71.0
Asia & Oceania (excluding Japan)		172.9	21.9	195.7	19.3	229.8	17.9	107.6	151.6	43.9
China		40.5	5.1	68.1	6.7	108.3	8.4	46.8	75.6	28.8
The Middle East & Africa		79.3	10.0	107.1	10.5	154.8	12.0	70.3	105.3	34.9
<b>Total (excluding Japan)</b>		<b>789.6</b>	<b>100.0</b>	<b>1,016.4</b>	<b>100.0</b>	<b>1,285.1</b>	<b>100.0</b>	<b>605.4</b>	<b>782.9</b>	<b>177.4</b>

## SALES TRENDS BY OPERATION(Non-Consolidated)

		FY 2005		FY 2006		FY 2007		FY 2007	FY 2008	Changes
		(Apr.04-Mar.05)		(Apr.05-Mar.06)		(Apr.06-Mar.07)		1st half	1st half	
		Billions of yen	Ratio(%)	Billions of yen	Ratio(%)	Billions of yen	Ratio(%)	(Apr.06-Sept.06)	(Apr.07-Sept.07)	Billions of yen
Construction and Mining Equipment	Japan	157.1	30.0	165.3	26.4	179.7	23.7	87.1	92.1	4.9
	Overseas	300.8	57.4	388.0	61.9	514.9	67.9	244.4	302.3	57.8
	<b>Total</b>	<b>457.9</b>	<b>87.5</b>	<b>553.4</b>	<b>88.2</b>	<b>694.7</b>	<b>91.6</b>	<b>331.6</b>	<b>394.4</b>	<b>62.8</b>
Industrial Machinery, Vehicles and Others	Japan	55.4	10.6	51.9	8.3	49.4	6.5	16.4	25.0	8.5
	Overseas	10.1	1.9	21.8	3.5	14.3	1.9	7.7	4.6	(3.0)
	<b>Total</b>	<b>65.6</b>	<b>12.5</b>	<b>73.8</b>	<b>11.8</b>	<b>63.8</b>	<b>8.4</b>	<b>24.1</b>	<b>29.7</b>	<b>5.5</b>
Total	Japan	212.6	40.6	217.3	34.6	229.2	30.2	103.5	117.1	13.5
	Overseas	310.9	59.4	409.9	65.4	529.3	69.8	252.2	306.9	54.7
	<b>Total</b>	<b>523.5</b>	<b>100.0</b>	<b>627.3</b>	<b>100.0</b>	<b>758.5</b>	<b>100.0</b>	<b>355.7</b>	<b>424.1</b>	<b>68.3</b>

## CONSTRUCTION AND MINING EQUIPMENT -- SALES TRENDS BY REGION(Non-Consolidated)

		FY 2005		FY 2006		FY 2007		FY 2007	FY 2008	Changes
		(Apr.04-Mar.05)		(Apr.05-Mar.06)		(Apr.06-Mar.07)		1st half	1st half	
		Net sales	Ratio	Net sales	Ratio	Net sales	Ratio	(Apr.06-Sept.06)	(Apr.07-Sept.07)	Increase (Decrease)
		Billions of yen	(%)	Billions of yen	(%)	Billions of yen	(%)	Billions of yen	Billions of yen	Billions of yen
The Americas		105.9	35.2	135.8	35.0	181.6	35.3	93.6	83.4	(10.1)
Europe & CIS		60.3	20.1	76.5	19.7	107.3	20.8	49.2	68.3	19.0
Asia & Oceania (excluding Japan)		71.0	23.6	85.4	22.0	84.8	16.5	38.0	56.6	18.6
China		10.7	3.6	18.1	4.7	29.2	5.7	12.9	19.8	6.9
The Middle East & Africa		52.6	17.5	72.1	18.6	111.9	21.7	50.6	73.9	23.2
<b>Total (excluding Japan)</b>		<b>300.8</b>	<b>100.0</b>	<b>388.0</b>	<b>100.0</b>	<b>514.9</b>	<b>100.0</b>	<b>244.4</b>	<b>302.3</b>	<b>57.8</b>

## EXCHANGE RATE

Consolidated:

		FY 2007	FY 2008 Forecast	Changes	FY 2007	FY 2008	Changes
		(Apr.06-Mar.07)	(Apr.07-Mar.08)		1st half (Apr.06-Sept.06)	1st half (Apr.07-Sept.07)	
Average exchange rate	U.S.dollar	117	117	0	115	119	4
	Euro	151	159	8	147	163	16
Exchange rate as of the end of financial period	U.S.dollar	118	115	(3)	118	115	(3)
	Euro	157	155	(2)	150	163	13

Yen

Non-Consolidated:

		FY 2007	FY 2008 Forecast	Changes	FY 2007	FY 2008	Changes
		(Apr.06-Mar.07)	(Apr.07-Mar.08)		1st half (Apr.06-Sept.06)	1st half (Apr.07-Sept.07)	
Average exchange rate	U.S.dollar	117	117	0	116	119	3
	Euro	150	158	8	146	161	15
Exchange rate as of the end of financial period	U.S.dollar	118	115	(3)	118	115	(3)
	Euro	157	155	(2)	150	163	13

Yen

## CAPITAL INVESTMENT

Consolidated:

		FY 2007	FY 2008 Forecast	Changes	FY 2007	FY 2008	Changes
		(Apr.06-Mar.07)	(Apr.07-Mar.08)		1st half (Apr.06-Sept.06)	1st half (Apr.07-Sept.07)	
Construction and Mining Equipment		111.0	139.0	27.9	46.1	57.9	11.8
Industrial Machinery, Vehicles and Others		18.6	15.0	(3.6)	8.9	7.1	(1.8)
Total		129.6	154.0	24.3	55.1	65.1	9.9
Depreciation		59.7	69.0	9.2	29.3	32.8	3.5

Billions of Yen

(Note1)The operating results from the discontinued operations have been reclassified.

(Note2)Actual result of FY2007 has been reclassified in conformity with operating segments adopted from FY2008.

## RESEARCH AND DEVELOPMENT EXPENSES

Consolidated:

		FY 2007	FY 2008 Forecast	Changes	FY 2007	FY 2008	Changes
		(Apr.06-Mar.07)	(Apr.07-Mar.08)		1st half (Apr.06-Sept.06)	1st half (Apr.07-Sept.07)	
Construction and Mining Equipment		37.6	42.0	4.3	18.0	20.4	2.3
Industrial Machinery, Vehicles and Others		8.6	8.0	(0.6)	4.1	3.5	(0.6)
Total		46.3	50.0	3.6	22.2	23.9	1.6
Ratio to total sales		2.4%	2.3%	(0.1%)	2.5%	2.2%	(0.3%)

Billions of Yen

(Note1)The operating results from the discontinued operations have been reclassified.

(Note2)Actual result of FY2007 has been reclassified in conformity with operating segments adopted from FY2008.

## NUMBER OF EMPLOYEES

## Consolidated:

	Mar. 31, 2004	Mar. 31, 2005	Mar. 31, 2006	Mar. 31, 2007	Sept. 30, 2007
Number of employees	31,635	33,008	34,597	33,863	35,661
Number of consolidated subsidiaries (including Komatsu Ltd.)	142	142	158	146	149

## Non-Consolidated:

	Mar. 31, 2004	Mar. 31, 2005	Mar. 31, 2006	Mar. 31, 2007	Sept. 30, 2007
Number of employees	5,520	5,666	5,979	6,231	6,846
Average age	42.2	42.1	41.6	41.0	40.1

## FORECAST FOR FISCAL YEAR 2008

## Consolidated:

	FY 2007 (Apr.06-Mar.07)	FY 2008 Forecast	Billions of Yen Changes
Net sales	1,893.3	2,210.0	316.6
Segment profit	249.7	326.0	76.2
Operating income	244.7	325.0	80.2
Income from continuing operations before income taxes	236.4	316.0	79.5
Income from continuing operations	153.2	200.0	46.7
Income from discontinued operations	11.3	4.9	(6.4)
Net income	164.6	205.0	40.3

## Non-Consolidated:

	FY 2007 (Apr.06-Mar.07)	FY 2008 Forecast	Billions of Yen Changes
Net sales	758.5	895.0	136.4
Operating profit	90.4	113.0	22.5
Ordinary profit	98.1	124.0	25.8
Net income	82.8	90.0	7.1

FORECAST FOR FISCAL YEAR 2008  
SALES TRENDS BY OPERATION(Consolidated)

		FY 2007 (Apr.06-Mar.07)		FY 2008 Forecast		Changes	
		Billions of yen	Ratio(%)	Billions of yen	Ratio(%)	Billions of yen	(%)
Construction and Mining Equipment	Japan	282.5	14.9	285.0	12.9	2.4	0.9
	Overseas	1,285.1	67.9	1,575.0	71.3	289.8	22.6
	<b>Total</b>	<b>1,567.7</b>	<b>82.8</b>	<b>1,860.0</b>	<b>84.2</b>	<b>292.2</b>	<b>18.6</b>
Industrial Machinery, Vehicles and Others	Japan	204.5	10.8	222.0	10.0	17.4	8.6
	Overseas	121.1	6.4	128.0	5.8	6.8	5.7
	<b>Total</b>	<b>325.6</b>	<b>17.2</b>	<b>350.0</b>	<b>15.8</b>	<b>24.3</b>	<b>7.5</b>
Total	Japan	487.1	25.7	507.0	22.9	19.8	4.1
	Overseas	1,406.2	74.3	1,703.0	77.1	296.7	21.1
	<b>Total</b>	<b>1,893.3</b>	<b>100.0</b>	<b>2,210.0</b>	<b>100.0</b>	<b>316.6</b>	<b>16.7</b>

(Note)Actual result of FY2007 has been reclassified in conformity with operating segments adopted from FY2008.

CONSTRUCTION AND MINING EQUIPMENT -- SALES TRENDS BY REGION(Consolidated)

	FY 2007 (Apr.06-Mar.07)		FY 2008 Forecast		Changes	
	Net sales	Ratio	Net sales	Ratio	Net sales	Increase (Decrease)
	Billions of yen	(%)	Billions of yen	(%)	Billions of yen	(%)
The Americas	480.1	37.4	477.0	30.3	(3.1)	(0.7)
Europe & CIS	311.8	24.3	424.0	26.9	112.1	36.0
Asia & Oceania (excluding Japan)	229.8	17.9	306.0	19.4	76.1	33.1
China	108.3	8.4	166.0	10.5	57.6	53.1
The Middle East & Africa	154.8	12.0	202.0	12.8	47.1	30.4
<b>Total (excluding Japan)</b>	<b>1,285.1</b>	<b>100.0</b>	<b>1,575.0</b>	<b>100.0</b>	<b>289.8</b>	<b>22.6</b>