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## ANNUAL INFORMATION SHEET FY 2008

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**KOMATSU**

## FINANCIAL HIGHLIGHTS

## Consolidated:

	Billions of Yen				
	FY 2004 (Apr.03-Mar.04)	FY 2005 (Apr.04-Mar.05)	FY 2006 (Apr.05-Mar.06)	FY 2007 (Apr.06-Mar.07)	FY 2008 (Apr.07-Mar.08)
Net sales *	1,127.3	1,356.0	1,612.1	1,893.3	2,243.0
Segment profit *	60.8	94.2	164.5	249.7	334.5
Operating income *	29.8	95.8	163.4	244.7	332.8
Income from continuing operations before income taxes *	22.5	91.8	155.7	236.4	322.2
Net income	26.9	59.0	114.2	164.6	208.7
Shareholders' equity	425.5	477.1	622.9	776.7	887.1
Total assets	1,348.6	1,449.0	1,652.1	1,843.9	2,105.1
Shareholders' equity ratio	31.6%	32.9%	37.7%	42.1%	42.1%
Shareholders' equity per share	¥ 428.73	¥ 481.27	¥ 626.98	¥ 781.57	¥ 891.49
Net income per share	¥ 27.17	¥ 59.51	¥ 115.13	¥ 165.70	¥ 209.87
Payout ratio	25.8%	18.5%	15.6%	18.7%	20.0%

(Note) \* In accordance with Statement of Financial Accounting Standards No.144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the consolidated statements of income have been retrospectively reclassified as for the discontinued operations.

## Non-Consolidated:

	Billions of Yen				
Net sales	418.6	523.5	627.3	758.5	926.7
Operating profit	20.9	30.0	56.8	90.4	127.1
Ordinary profit	19.9	33.4	60.6	98.1	135.5
Net income	10.5	17.0	32.6	82.8	96.8
Common stock	70.1	70.1	70.1	70.1	70.1
Net assets	462.1	473.6	511.2	576.1	622.3
Total assets	755.9	777.2	859.9	974.8	1,047.0
Shareholders' equity ratio	61.1%	60.9%	59.4%	59.1%	59.4%
Shareholders' equity per share	¥ 465.51	¥ 477.50	¥ 514.14	¥ 578.74	¥ 623.81
Cash dividends per share	¥ 7.00	¥ 11.00	¥ 18.00	¥ 31.00	¥ 42.00
Net income per share	¥ 10.50	¥ 16.91	¥ 32.53	¥ 83.34	¥ 97.28
Payout ratio	65.6%	64.0%	55.3%	37.2%	43.2%

(Note) Net income per share has been computed by dividing net income by the weighted-average number of shares outstanding during each fiscal year.

## Consolidated / Non-Consolidated:

Net sales	2.69	2.59	2.57	2.50	2.42
Net income	2.55	3.46	3.50	1.99	2.16
Shareholders' equity, Net assets	0.92	1.01	1.22	1.35	1.43
Total assets	1.78	1.86	1.92	1.89	2.01

## Return on assets [ROA] Return on equity [ROE]:

	%				
ROA ; Consolidated	1.7	6.6	10.0	13.5	16.3
ROE ; Consolidated	6.6	13.1	20.8	23.5	25.1
ROA ; Non-Consolidated	2.7	4.4	7.4	10.7	13.4
ROE ; Non-Consolidated	2.3	3.6	6.6	15.2	16.2

## SALES TRENDS BY OPERATION(Consolidated)

		FY 2006 (Apr.05-Mar.06)		FY 2007 (Apr.06-Mar.07)		FY 2008 (Apr.07-Mar.08)		Changes	
		Billions of yen	Ratio(%)	Billions of yen	Ratio(%)	Billions of yen	(%)	Billions of yen	(%)
Construction and Mining Equipment	Japan	274.7	17.0	282.5	14.9	288.6	12.9	6.0	2.1
	Overseas	1,016.4	63.1	1,285.1	67.9	1,608.9	71.7	323.8	25.2
	<b>Total</b>	<b>1,291.2</b>	<b>80.1</b>	<b>1,567.7</b>	<b>82.8</b>	<b>1,897.6</b>	<b>84.6</b>	<b>329.8</b>	<b>21.0</b>
Industrial Machinery, Vehicles and Others	Japan	208.0	12.9	204.5	10.8	216.5	9.6	12.0	5.9
	Overseas	112.8	7.0	121.1	6.4	128.8	5.8	7.7	6.4
	<b>Total</b>	<b>320.9</b>	<b>19.9</b>	<b>325.6</b>	<b>17.2</b>	<b>345.4</b>	<b>15.4</b>	<b>19.7</b>	<b>6.1</b>
Total	Japan	482.8	29.9	487.1	25.7	505.1	22.5	18.0	3.7
	Overseas	1,129.3	70.1	1,406.2	74.3	1,737.8	77.5	331.5	23.6
	<b>Total</b>	<b>1,612.1</b>	<b>100.0</b>	<b>1,893.3</b>	<b>100.0</b>	<b>2,243.0</b>	<b>100.0</b>	<b>349.6</b>	<b>18.5</b>

(Note1)The operating results from the discontinued operations have been reclassified.

(Note2)Actual results from FY2006 has been reclassified in conformity with operating segments adopted from FY2008.

## CONSTRUCTION AND MINING EQUIPMENT -- SALES TRENDS BY REGION(Consolidated)

		FY 2006 (Apr.05-Mar.06)		FY 2007 (Apr.06-Mar.07)		FY 2008 (Apr.07-Mar.08)		Changes	
		Net sales	Ratio	Net sales	Ratio	Net sales	Ratio	Net sales	Increase
		Billions of yen	(%)	Billions of yen	(%)	Billions of yen	(%)	Billions of yen	(%)
The Americas		421.1	41.4	480.1	37.4	481.2	29.9	1.0	0.2
Europe & CIS		224.2	22.1	311.8	24.3	414.2	25.8	102.4	32.9
Asia & Oceania (excluding Japan)		195.7	19.3	229.8	17.9	316.7	19.7	86.8	37.8
China		68.1	6.7	108.3	8.4	175.9	10.9	67.5	62.3
The Middle East & Africa		107.1	10.5	154.8	12.0	220.7	13.7	65.9	42.6
<b>Total (excluding Japan)</b>		<b>1,016.4</b>	<b>100.0</b>	<b>1,285.1</b>	<b>100.0</b>	<b>1,608.9</b>	<b>100.0</b>	<b>323.8</b>	<b>25.2</b>

## SALES TRENDS BY OPERATION(Non-Consolidated)

		FY 2006 (Apr.05-Mar.06)		FY 2007 (Apr.06-Mar.07)		FY 2008 (Apr.07-Mar.08)		Changes	
		Billions of yen	Ratio(%)	Billions of yen	Ratio(%)	Billions of yen	Ratio(%)	Billions of yen	Ratio(%)
Construction and Mining Equipment	Japan	165.3	26.4	179.7	23.7	194.0	20.9	14.2	8.0
	Overseas	388.0	61.9	514.9	67.9	656.5	70.8	141.5	27.5
	<b>Total</b>	<b>553.4</b>	<b>88.2</b>	<b>694.7</b>	<b>91.6</b>	<b>850.5</b>	<b>91.8</b>	<b>155.8</b>	<b>22.4</b>
Industrial Machinery, Vehicles and Others	Japan	51.9	8.3	49.4	6.5	65.2	7.0	15.7	31.9
	Overseas	21.8	3.5	14.3	1.9	10.9	1.2	(3.4)	(23.9)
	<b>Total</b>	<b>73.8</b>	<b>11.8</b>	<b>63.8</b>	<b>8.4</b>	<b>76.1</b>	<b>8.2</b>	<b>12.3</b>	<b>19.4</b>
Total	Japan	217.3	34.6	229.2	30.2	259.2	28.0	30.0	13.1
	Overseas	409.9	65.4	529.3	69.8	667.4	72.0	138.1	26.1
	<b>Total</b>	<b>627.3</b>	<b>100.0</b>	<b>758.5</b>	<b>100.0</b>	<b>926.7</b>	<b>100.0</b>	<b>168.2</b>	<b>22.2</b>

## CONSTRUCTION AND MINING EQUIPMENT -- SALES TRENDS BY REGION(Non-Consolidated)

		FY 2006 (Apr.05-Mar.06)		FY 2007 (Apr.06-Mar.07)		FY 2008 (Apr.07-Mar.08)		Changes	
		Net sales	Ratio	Net sales	Ratio	Net sales	Ratio	Net sales	Increase (Decrease)
		Billions of yen	(%)	Billions of yen	(%)	Billions of yen	(%)	Billions of yen	(%)
The Americas		135.8	35.0	181.6	35.3	158.5	24.1	(23.0)	(12.7)
Europe & CIS		76.5	19.7	107.3	20.8	155.2	23.6	47.9	44.7
Asia & Oceania (excluding Japan)		85.4	22.0	84.8	16.5	131.5	20.0	46.6	54.9
China		18.1	4.7	29.2	5.7	52.3	8.0	23.1	79.1
The Middle East & Africa		72.1	18.6	111.9	21.7	158.8	24.2	46.9	41.9
<b>Total (excluding Japan)</b>		<b>388.0</b>	<b>100.0</b>	<b>514.9</b>	<b>100.0</b>	<b>656.5</b>	<b>100.0</b>	<b>141.5</b>	<b>27.5</b>

## EXCHANGE RATE

Consolidated:

Yen

		FY 2007 (Apr.06-Mar.07)	FY 2008 (Apr.07-Mar.08)	Changes	FY 2009 Forecast	Changes
Average exchange rate	U.S.dollar	117	114	(3)	103	(11)
	Euro	151	162	11	160	(2)
Exchange rate as of the end of financial period	U.S.dollar	118	100	(18)	103	3
	Euro	157	158	1	160	2

## CAPITAL INVESTMENT

Consolidated:

Billions of Yen

	FY 2007 (Apr.06-Mar.07)	FY 2008 (Apr.07-Mar.08)	Changes
Construction and Mining Equipment	111.0	133.3	22.3
Industrial Machinery, Vehicles and Others	18.6	12.3	(6.3)
Total	129.6	145.7	16.0
Depreciation	59.7	69.1	9.3

(Note1)The operating results from the discontinued operations have been reclassified.

(Note2)Actual result of FY2007 has been reclassified in conformity with operating segments adopted from FY2008.

## RESEARCH AND DEVELOPMENT EXPENSES

Consolidated:

Billions of Yen

	FY 2007 (Apr.06-Mar.07)	FY 2008 (Apr.07-Mar.08)	Changes
Construction and Mining Equipment	37.6	42.0	4.4
Industrial Machinery, Vehicles and Others	8.6	7.5	(1.0)
Total	46.3	49.6	3.3
Ratio to total sales	2.4%	2.2%	(0.2%)

(Note1)The operating results from the discontinued operations have been reclassified.

(Note2)Actual result of FY2007 has been reclassified in conformity with operating segments adopted from FY2008.

## NUMBER OF EMPLOYEES

## Consolidated:

	Mar. 31, 2004	Mar. 31, 2005	Mar. 31, 2006	Mar. 31, 2007	Mar. 31, 2008
Number of employees	31,635	33,008	34,597	33,863	39,267
Number of consolidated subsidiaries (including Komatsu Ltd.)	142	142	158	146	166

## Non-Consolidated:

	Mar. 31, 2004	Mar. 31, 2005	Mar. 31, 2006	Mar. 31, 2007	Mar. 31, 2008
Number of employees	5,520	5,666	5,979	6,231	6,873
Average age	42.2	42.1	41.6	41.0	39.9

## FORECAST FOR FISCAL YEAR 2009

## Consolidated:

	FY 2008 (Apr.07-Mar.08)	FY 2009 Forecast	Billions of Yen Changes
Net sales	2,243.0	2,580.0	336.9
Segment profit	334.5	364.0	29.4
Operating income	332.8	360.0	27.1
Income from continuing operations before income taxes	322.2	353.0	30.7
Income from continuing operations	203.8	219.0	15.1
Income from discontinued operations	4.9	0.0	(4.9)
Net income	208.7	219.0	10.2

FORECAST FOR FISCAL YEAR 2009  
SALES TRENDS BY OPERATION(Consolidated)

		FY 2008 (Apr.07-Mar.08)		FY 2009 Forecast		Changes	
		Billions of yen	Ratio(%)	Billions of yen	Ratio(%)	Billions of yen	(%)
Construction, Mining and Utility Equipment	Japan	370.7	16.5	378.0	14.7	7.2	2.0
	Overseas	1,677.9	74.8	1,910.0	74.0	232.0	13.8
	<b>Total</b>	<b>2,048.7</b>	<b>91.3</b>	<b>2,288.0</b>	<b>88.7</b>	<b>239.2</b>	<b>11.7</b>
Industrial Machinery and Others	Japan	134.4	6.0	162.0	6.3	27.5	20.5
	Overseas	59.8	2.7	130.0	5.0	70.1	117.1
	<b>Total</b>	<b>194.3</b>	<b>8.7</b>	<b>292.0</b>	<b>11.3</b>	<b>97.6</b>	<b>50.3</b>
Total	Japan	505.1	22.5	540.0	20.9	34.8	6.9
	Overseas	1,737.8	77.5	2,040.0	79.1	302.1	17.4
	<b>Total</b>	<b>2,243.0</b>	<b>100.0</b>	<b>2,580.0</b>	<b>100.0</b>	<b>336.9</b>	<b>15.0</b>

(Note)Actual result of FY2008 has been reclassified in conformity with operating segments adopted from FY2009.

CONSTRUCTION, MINING AND UTILITY EQUIPMENT -- SALES TRENDS BY REGION(Consolidated)

	FY 2008 (Apr.07-Mar.08)		FY 2009 Forecast		Changes	
	Net sales	Ratio	Net sales	Ratio	Net sales	Increase (Decrease)
	Billions of yen	(%)	Billions of yen	(%)	Billions of yen	(%)
North America	322.6	19.2	270.0	14.1	(52.6)	(16.3)
Latin America	187.8	11.2	220.0	11.5	32.1	17.1
Europe & CIS	427.0	25.5	480.0	25.1	52.9	12.4
Asia & Oceania (excluding Japan)	328.7	19.6	400.0	20.9	71.2	21.7
China	181.4	10.8	260.0	13.6	78.5	43.3
The Middle East & Africa	230.1	13.7	280.0	14.7	49.8	21.6
<b>Total (excluding Japan)</b>	<b>1,677.9</b>	<b>100.0</b>	<b>1,910.0</b>	<b>100.0</b>	<b>232.0</b>	<b>13.8</b>

CAPITAL INVESTMENT(Consolidated)

Billions of Yen

	FY 2008 (Apr.07-Mar.08)	FY 2009 Forecast	Changes
Construction, Mining and Utility Equipment	141.1	169.0	27.8
Industrial Machinery and Others	4.5	9.0	4.4
<b>Total</b>	<b>145.7</b>	<b>178.0</b>	<b>32.2</b>
<b>Depreciation</b>	<b>69.1</b>	<b>92.0</b>	<b>22.8</b>

(Note)Actual result of FY2008 has been reclassified in conformity with operating segments adopted from FY2009.

RESEARCH AND DEVELOPMENT EXPENSES(Consolidated)

Billions of Yen

	FY 2008 (Apr.07-Mar.08)	FY 2009 Forecast	Changes
Construction, Mining and Utility Equipment	44.0	49.0	4.9
Industrial Machinery and Others	5.6	8.0	2.3
<b>Total</b>	<b>49.6</b>	<b>57.0</b>	<b>7.3</b>
<b>Ratio to total sales</b>	<b>2.2%</b>	<b>2.2%</b>	<b>0.0%</b>