

ON THE RECORD

Sixth Consecutive Year of Growth in Sales and Profits and Fourth Consecutive Year of Renewing Record-High Profits

01

Financial Highlights

	Results For The Year	Change (2008/2007)
<input checked="" type="checkbox"/> Net sales	2,243.0 billion yen	↑ UP 18.5%
<input checked="" type="checkbox"/> Operating income	332.8 billion yen	↑ UP 36.0%
<input checked="" type="checkbox"/> Operating income ratio	14.8%	↑ UP 1.9pts
<input checked="" type="checkbox"/> Income from continuing operations before income taxes	322.2 billion yen	↑ UP 36.2%
<input checked="" type="checkbox"/> Net income	208.7 billion yen	↑ UP 26.8%

ON THE MOVE

Progress Made in the Mid-Range Management Plan “Global Teamwork for 15”

(Fiscal 2008 – Fiscal 2010)

	Results For FY2008	Targets For FY2010
<input type="checkbox"/> Operating income ratio	14.8%	15% or above
<input checked="" type="checkbox"/> ROE* ¹	25.1%	20% level
<input type="checkbox"/> Net debt-to-equity ratio* ²	0.39	0.2 or below
<input checked="" type="checkbox"/> Consolidated payout ratio	20.0%	20% or above

*¹ ROE = Net income / [(Shareholders' equity at the beginning of the fiscal year + Shareholders' equity at the end of the fiscal year) / 2]

*² Net debt-to-equity ratio = (Interest-bearing debt – Cash and cash equivalents – Time deposits) / Shareholders' equity

Financial Highlights

Komatsu Ltd. and Consolidated Subsidiaries
Years ended March 31, 2008, 2007 and 2006

	Millions of yen (except per share amounts)			Thousands of U.S. dollars (except per share amounts)
	2008	2007	2006	2008
Net sales	¥2,243,023	¥1,893,343	¥1,612,140	\$22,430,230
Japan	505,185	487,103	482,825	5,051,850
Overseas	1,737,838	1,406,240	1,129,315	17,378,380
Operating income	332,850	244,741	163,428	3,328,500
Operating income ratio	14.8%	12.9%	10.1%	—
Income from continuing operations before income taxes, minority interests and equity in earnings of affiliated companies	322,210	236,491	155,779	3,222,100
Net income	208,793	164,638	114,290	2,087,930
Net income per share—basic	¥ 209.87	¥ 165.70	¥ 115.13	209.87¢
—diluted	¥ 209.59	¥ 165.40	¥ 114.93	209.59¢
ROE	25.1%	23.5%	20.8%	—
ROA	16.3%	13.5%	10.0%	—
Total assets	2,105,146	1,843,982	1,652,125	21,051,460
Shareholders' equity	887,126	776,717	622,997	8,871,260
Shareholders' equity ratio	42.1%	42.1%	37.7%	—
Shareholders' equity per share	¥ 891.49	¥ 781.57	¥ 626.98	891.49¢
Capital investment	145,730	129,680	113,934	1,457,300
Research and development expenses	49,673	46,306	44,560	496,730
Number of employees	39,267	33,863	34,597	—

Sales by Operation

	Millions of yen			Thousands of U.S. dollars
	2008	2007	2006	2008
Construction and Mining Equipment	¥1,897,620	¥1,567,723	¥1,291,223	\$18,976,200
Industrial Machinery, Vehicles and Others	345,403	325,620	320,917	3,454,030
Net sales	¥2,243,023	¥1,893,343	¥1,612,140	\$22,430,230

Sales by Region

	Millions of yen			Thousands of U.S. dollars
	2008	2007	2006	2008
Japan	¥ 505,185	¥ 487,103	¥ 482,825	\$ 5,051,850
The Americas	541,160	537,836	477,718	5,411,600
Europe and CIS	427,679	324,071	232,329	4,276,790
China	189,902	129,443	89,667	1,899,020
Asia (excluding Japan and China) and Oceania	348,462	252,768	213,719	3,484,620
The Middle East and Africa	230,635	162,122	115,882	2,306,350
Net sales	¥2,243,023	¥1,893,343	¥1,612,140	\$22,430,230

Starting in the fiscal year ended March 31, 2008, Komatsu changed its business segmentation to two segments. Accordingly, some figures in sales by operation for the previous fiscal years have been retrospectively reclassified.

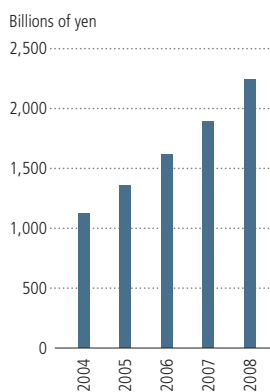
The above sales by region are presented based on sales destination.

The United States dollar amounts represent translations of Japanese yen amounts at the rate of \$1=¥100.

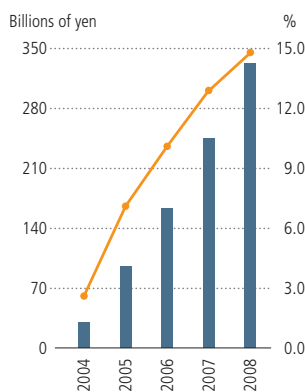
See Note 1 of Notes to Consolidated Financial Statements.

Years ended March 31

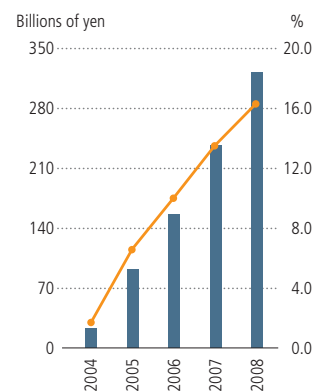
Net sales



Operating income and Operating income ratio



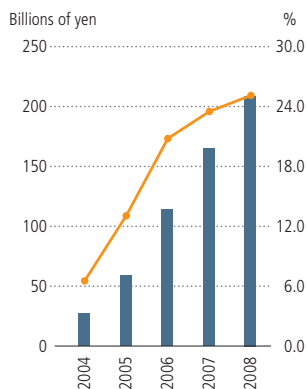
Income from continuing operations before income taxes, minority interests and equity in earnings of affiliated companies and ROA



■ Operating income
— Operating income ratio

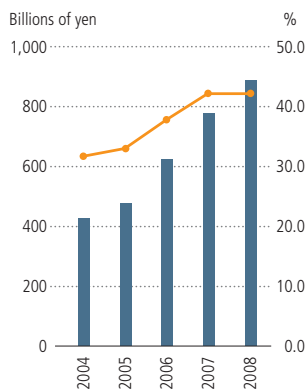
■ Income from continuing operations before income taxes, minority interests and equity in earnings of affiliated companies
— ROA

Net income and ROE



■ Net income
— ROE

Shareholders' equity and Shareholders' equity ratio



■ Shareholders' equity
— Shareholders' equity ratio

Capital investment

