

Financial Highlights

Komatsu Ltd. and Consolidated Subsidiaries
Years ended March 31, 2004, 2003 and 2002

	Millions of yen (except per share amounts)			Thousands of U.S. dollars (except per share amounts)
	2004	2003	2002	2004
Net sales	¥1,196,418	¥1,089,804	¥1,035,891	\$11,504,019
Japan	483,749	458,000	478,187	4,651,433
Overseas	712,669	631,804	557,704	6,852,586
Income (loss) before income taxes, minority interests and equity in earnings	27,036	12,905	(106,724)	259,962
Net income (loss)	26,963	3,009	(80,621)	259,260
Net income (loss) per share—basic	¥ 27.17	¥ 3.09	¥ (84.46)	26.13¢
Total assets	1,348,645	1,306,354	1,340,282	12,967,740
Shareholders' equity	425,507	395,366	395,143	4,091,413
Shareholders' equity per share	¥ 428.73	¥ 398.34	¥ 414.02	412.24¢
Capital expenditures	78,049	70,473	74,468	750,471
Research and development expenses	42,602	39,027	44,083	409,635
Number of employees	31,635	30,666	30,760	—

Sales by Operation

	Millions of yen			Thousands of U.S. dollars
	2004	2003	2002	2004
Construction and Mining Equipment	¥ 863,244	¥ 767,840	¥ 731,340	\$ 8,300,423
Industrial Machinery, Vehicles and Others	241,991	236,782	227,782	2,326,836
Electronics	91,183	85,182	76,769	876,760
Net sales	¥1,196,418	¥1,089,804	¥1,035,891	\$11,504,019

Sales by Region

	Millions of yen			Thousands of U.S. dollars
	2004	2003	2002	2004
Japan	¥ 483,749	¥ 458,000	¥ 478,187	\$ 4,651,433
Americas	277,302	251,371	262,341	2,666,365
Europe	151,619	145,455	128,029	1,457,875
China	87,127	52,465	27,555	837,760
Asia (excluding Japan and China) and Oceania	135,542	123,712	98,808	1,303,288
Middle East and Africa	61,079	58,801	40,971	587,298
Net sales	¥1,196,418	¥1,089,804	¥1,035,891	\$11,504,019

The above sales by region are presented based on sales destination.

The United States dollar amounts represent translations of Japanese yen amounts at the rate of \$1=¥104

See Note 1 of Notes to Consolidated Financial Statements.